

## VERSATILE FINANCIAL SOLUTIONS

COMMERCIAL & PERSONAL FINANCE

**Proud supporter of Corporate Cup**



## VERSATILE FINANCIAL SOLUTIONS

COMMERCIAL & PERSONAL FINANCE

**Do you use a mortgage broker?**

**If not, why not?**

**Do you need finance for.....?**

- **Principal Residence**
- **Investment Property**
- **Refinance**
- **Other personal investments**

With the wide range of mortgage products available people are using finance brokers to find the loan that best suits their needs via an **unbiased independent assessment**.

**Our commitment is to find the best loan to suit your needs.**

**Keith McCaffery**

B Sc Ag(Hons), MBA, ASIA, CFA



**Phone:** (02) 9662 6543 All hours  
**Fax:** (02) 9663 4976  
**Mobile:** 0427 415 346  
**Email:** [keithmc@zip.com.au](mailto:keithmc@zip.com.au)

### **What is available?**

**Versatile Financial Solutions** offers loans from the following financial institutions:

- ANZ
- AXA
- AMP
- Aussie
- Bankwest
- Bluestone
- Citibank
- Colonial/CBA
- GE Capital
- HBS
- Homeloans
- Homeside
- HSBC
- IMB
- ING
- Keystart
- La Trobe
- Liberty
- Macquarie
- NAB
- Police and Nurses
- RAMS
- The Rock
- St George
- Suncorp Metway
- Statewest
- United Credit
- Westpac *and others.*

**Versatile Financial Solutions** offers over **100 unique products** from these financial institutions including:

- ✓ Standard and “no frills” mortgages
- ✓ Professional Packages
- ✓ Low Doc Loans
- ✓ Lines of Credit
- ✓ Bridging Loans
- ✓ Deposit Bonds
- ✓ Invest-a-split Loans

**How do we determine which loan best meets your needs?**

**Mortgage Broker Assistant** is a programme that compares the potential loans on

- ✓ Total Cost of Loan,
- ✓ Establishment Cost and
- ✓ Maximum Loan Amount.

We combine this with our experience and judgement to come up with the best loan for you.

**What does it cost?**

The service is at **no cost to you**. We get paid by the financial institution for bringing the business to them. Commission only.

**Total flexibility and a personal service.**

We travel to your home or workplace at a time that is convenient to you.